

1187 GOVERNMENT SERVICES

EQUIPMENT PROCUREMENT · FLEET SUPPORT · SUBCONTRACT EXECUTION

◆ SBA-CERTIFIED SERVICE-DISABLED VETERAN-OWNED SMALL BUSINESS (SDVOSB) ◆

COMPANY OVERVIEW

1187 Government Services is a Fort Worth, TX-based SBA-certified SDVOSB providing equipment procurement, fleet acquisition support, and capital structuring to prime contractors executing government logistics and base operations contracts. We perform defined subcontract scopes — sourcing commercial vehicles and equipment, coordinating vendors, and managing procurement execution — so primes can maintain schedule, reduce risk, and meet SDVOSB subcontracting goals. Our founder brings a former U.S. Air Force contracting background and hands-on experience supporting \$3M+ equipment transactions, giving us a rare ability to navigate both the acquisition and operational sides of government contract execution.

CORE COMPETENCIES

- Equipment & Fleet Procurement
- Vendor Sourcing & Coordination
- Lease vs. Purchase Analysis
- Equipment Financing & Capital Structuring
- Procurement & Subcontract Execution
- Transportation & Vocational Equipment Expertise
- Commercially Useful Function (CUF) Compliance

DIFFERENTIATORS

- SBA-Certified SDVOSB — Immediate Set-Aside Value
- Former USAF Contracting Officer — Understands Government Acquisition from the Inside
- \$3M+ Equipment Transaction Experience
- Deep Commercial Fleet & Transportation Market Knowledge
- Flexible Subcontract Structure — Defined Scope, Clean CUF Compliance
- Nationwide Capability — CONUS Ready, OCONUS Capable

PAST PERFORMANCE

- **Commercial Equipment Procurement Leadership:** Sourced and coordinated \$3M+ equipment packages including trucks, trailers, and vocational fleet assets for transportation-intensive operations.
- **Vendor Program Development:** Built and managed multi-vendor sourcing programs for commercial fleet acquisition, including OEM coordination, pricing negotiation, and delivery logistics.
- **Capital Structuring & Financing:** Structured equipment financing solutions for transportation and fleet clients, coordinating between lenders, vendors, and end users to close complex transactions.
- **Acquisition Strategy Support:** Provided lease vs. purchase analysis and procurement planning for equipment-intensive commercial operations — methodology directly applicable to government contract execution.

Currently building federal subcontracting portfolio. Available for teaming on EAGLE II, LOGCAP V, and AFCAP task orders.

NAICS CODES & PSC CODES

NAICS Code	Description	PSC Code	Description
532490	Equipment Leasing (Primary)	R425	Technical Support
541614	Logistics & Acquisition Consulting	R499	Professional Services
488490	Transportation Support	R706	Management Support

423110	Motor Vehicle Wholesale	W023	Equipment Lease / Rental
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